

Achieve Microsoft SSPA compliance with our consulting specialists

48Cyber is a unique team of professionals working with you to accelerate your compliance journey with Microsoft. The team utilizes a forward-thinking approach, evolving their services to keep up with the ever-changing landscape of IT and technology. As one of the few specialists in Microsoft compliance, the 48Cyber team provide the support needed to navigate the complex processes surrounding compliance and contracting in the Microsoft space

48Cyber™

We provide companies with a support strategy for their compliance needs using proven methodologies as well as providing integral training to enable your team to manage the compliance process.



Why 48Cyber™?

- Prevent funding delays due to non-compliance
- Speed up compliance & onboarding
- National & international experience in an underserved field

Diverse Team

- The 48Cyber team comprises of legal experts, developers and financial analysts.
- Service a full spectrum of departments to ensure full compliance.
- Provide all the expertise and experience needed for compliance realisation

Spend less time trying to navigate the process

Knowledge Bank

- Extensive bank of collateral which can be customized according to business case.
- Includes documents, templates and processes which are pre-drafted and ready to go.
- Massive time and cost savings

Pre-drafted assets to support your compliance

List of Vendors

- Growing list of preapproved vendors and subcontractors.
- Includes vendors we have already engaged & collaborated with.
- Allows quicker and more effective deployment of various compliance requirements.

Bridging the gap between you and other vendors

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SSPA

- Prevent funding delays (define)
- Complexity
- benefit
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IP Co-Sell (ISV)

- Microsoft parent agreement agreements
- Ip co sell ready
- Access partner benefits, academy
- Annual

Time and navigate

Reseller CSP

- Complex contracting
- Strict compliance
- 3 party agreements

New stream of revenue, lower your costs